Leo M. Shortino
Family Foundation

A catalyst to support at-risk youth and their families

2011 Annual Report
Dear Friends,

Leo Shortino was an educator, a businessman, and a musician. Growing up in a poor immigrant family, he understood the importance of education in creating economic opportunity, and he established his charitable foundation to help at-risk youth succeed.

As stewards of his legacy, we at the Shortino Foundation focus on providing a trajectory out of poverty for our most vulnerable youth — children like Ayanna, who struggles with reading while her single mother works two jobs; and Enrique, who takes a different route to school every day to avoid neighborhood gang members. We serve these children and their families by investing in organizations that have demonstrated success in giving them tools and skills to thrive.

We believe that working together to address barriers to achievement is the most effective way to make a measurable difference in the educational outcomes of at-risk youth. We also believe that the most successful academic services complement in-class lessons and are delivered across all grades. We partner with nonprofit organizations, schools, and other funders who have a track record of providing high-quality in-school, after-school, and summer programs.

Mr. Shortino passed away in 2004, leaving a substantial portion of his estate to his Foundation. Over the next several years, as the funds became available, the Board of Directors established organizational priorities and managed the grantmaking process. In 2010 we hired our first executive director, and subsequently developed a strategic plan that reflects community needs and best practices. Among our key focus areas in 2011 were scholarship programs that promote success for first-generation college students, and a school transformation initiative in the Alum Rock School District. You will read more about these focus areas in this report.

We are honored to be entrusted with Leo Shortino’s legacy of serving as a catalyst for our children’s success.
Vision

Our vision is for the most vulnerable youth to receive encouragement and opportunities resulting in healthy, well-educated citizens who successfully contribute to our local community and economy.

Mission

Our mission is to act as a catalyst to enhance the quality of life in Santa Clara County, California through charitable giving to support at-risk youth and their families through education, healthy lifestyles and the arts.

Guiding Principles

- **Addressing barriers to educational achievement** for at-risk youth is essential to creating economic opportunity.
- Providing an **excellent teacher development and support system** is vital to ensuring optimal student achievement.
- A **robust performance measurement system** is essential to ensure that we establish achievable performance benchmarks and track progress towards identified goals.
- **Innovative partnerships** that address educational barriers and enhance in-school curriculum are essential to enable students to achieve educational goals.
- **Support for families** is a key factor in strengthening resiliency and improving opportunities for youth.
- **Access to the arts** enhances at-risk children’s development, fostering academic achievement and increasing the motivation to learn.

For complete grant guidelines and proposal instructions, please visit our website at [http://www.leomshortino.org/grants.php](http://www.leomshortino.org/grants.php)
Alum Rock Initiative

With the development of its first strategic plan, the Shortino Foundation’s Board of Directors sought to invest in programs that significantly improve the academic achievement of youth with the greatest educational needs. The School and District Transformation Initiative in the Alum Rock School District was well-aligned with the Foundation’s goals. The initiative strives to build the District’s capacity to accelerate student learning and close the achievement gap by improving the quality of teaching and leadership in the District’s low-performing schools.

With only two schools scoring over 800 on the Academic Performance Index (API), the Alum Rock School District endured state oversight and “school improvement” status for years. In 2009, the District launched its School and District Transformation Initiative, engaging multiple funders and service providers into a single cohesive District plan. Three years after launching the initiative, 10 of the District’s schools have API scores over 800, and 50 percent more of its students are reading at grade level.

In 2011, the Shortino Foundation joined the Alum Rock School District, Partners in School Innovation and Applied Materials in the initiative — its first and most substantial collaboration — investing more than $500,000 in services to children in the Alum Rock community. The Shortino investment enabled expansion of the initiative, increasing professional development to improve literacy and English language proficiency rates. In addition, the Foundation facilitated an effort to integrate and align delivery of educational enrichment, counseling and mentoring, and after-school programs with the District’s educational goals.
Since 1968, the Kiwanis Turnaround Scholarship (TAS) has recognized high school seniors who have met intense personal challenges—including poverty, abuse, and drug addiction—and demonstrated determination to turn their lives around. Each year, over a dozen local Kiwanis clubs award Turnaround Scholarships to help up to 150 youth from more than 40 high schools achieve higher education.

The Shortino Foundation matches scholarship funds raised by the local Kiwanis clubs. In 2011, the Kiwanis clubs strengthened their partnership with the Shortino Foundation to enhance the TAS program. After researching best practices for improving college completion rates among first-generation college students and at-risk youth, the TAS committee partnered with Mission College to offer every scholarship recipient an Introduction to College class and provide training for Kiwanis mentors. In 2012, nearly every Turnaround Scholarship recipient was paired with a trained mentor and received college credit in preparation for full-time college enrollment.

Profile of a Kiwanis Turnaround Scholar

Rozena Abriha was removed from an unsafe home and placed in foster care as a teenager. After aging-out of foster care at 18, she became homeless until she connected with the Bill Wilson Center, where she got transitional housing, learned basic life skills, and eventually enrolled in community college.

In 2010, while attending De Anza College, Rozena received her first Turnaround Scholarship from the Kiwanis Club of San Jose. With the support of two more Turnaround Scholarships she completed her AA degree in behavioral science and transferred to San Jose State University, where she is poised to earn a degree in sociology in the fall of 2012.

Rozena recently started a job with the Unity Care Group, where she helps at-risk youth and emancipated foster youth achieve self-sufficiency. She is excited about her new job because she wants to help young people like her, who face huge challenges in life.

“Leo began supporting the Kiwanis Turnaround Scholarship program in the early 1990s. He closely identified with these students who, like him, overcame tremendous difficulties to succeed. Leo often attended the Kiwanis scholarship luncheons and enjoyed meeting the students — personally congratulating them and telling them, ‘You can be anything you want to be.’”

— Martin Baccaglio
Board Member, Leo M. Shortino Family Foundation
## Financial Statements

### Statement of Financial Position

<table>
<thead>
<tr>
<th></th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ASSETS</strong></td>
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<td></td>
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<tr>
<td>Total Assets</td>
<td>$45,884,185</td>
<td>$48,940,671</td>
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<tr>
<td><strong>LIABILITIES AND NET ASSETS</strong></td>
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<tr>
<td>Grants and Other Payables</td>
<td>481,702</td>
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<td>Net Assets, Unrestricted</td>
<td>45,402,483</td>
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<td><strong>Total Liabilities and Net Assets</strong></td>
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### Statement of Activities and Changes in Net Assets

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<thead>
<tr>
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<th>2010</th>
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<tbody>
<tr>
<td><strong>REVENUE AND SUPPORT</strong></td>
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<tr>
<td>Net Investment Income</td>
<td>(686,844)</td>
<td>1,957,962</td>
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<td><strong>EXPENSES</strong></td>
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<td>Grants Awarded</td>
<td>1,860,102</td>
<td>1,270,885</td>
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<td>Management and General</td>
<td>255,545</td>
<td>261,313</td>
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<td><strong>Total Expenses</strong></td>
<td>2,115,647</td>
<td>1,532,198</td>
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<td><strong>Change in Net Assets</strong></td>
<td>(2,802,491)</td>
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### Annual Funding by Program Type

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<td>mentor/counsel</td>
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<td>scholarship</td>
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<tr>
<td>out of school</td>
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<tr>
<td>arts</td>
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<td></td>
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<tr>
<td>other</td>
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</tbody>
</table>

### Other Program Types

- **Education**
- **Healthcare**
- **Economic Development**
- **Civic Engagement**
- **Environmental Protection**
- **Arts and Culture**
- **Community Development**
- **International Aid**
Beneficiaries

1stACT Silicon Valley
ACE Charter School
Adolescent Counseling Services
Adopt-A-College
ALEarn
Alum Rock Counseling Center
Alum Rock Union Elementary School District
Archbishop Mitty High School
Association of Small Foundations
Bay Area Women’s Sports Initiative
Bellarmine College Preparatory
Berryessa Union School District
Big Brothers Big Sisters of the Bay Area
Books Aloud Inc.
Boys & Girls Clubs of Silicon Valley
Breakthrough Silicon Valley
California Community Partners for Youth
Catholic Charities of Santa Clara County
Center for Excellence in Nonprofits
Child Advocates of Silicon Valley
Children’s Discovery Museum of San Jose
Children’s Musical Theater San Jose
City of San Jose
    Parks, Recreation and Neighborhood Services
Community Health Awareness Council
Computer History Museum
Downtown College Prep
Employer-School Council
EMQ Families First
Foothill-De Anza Foundation
Fresh Lifelines for Youth
Friends for Youth
Girl Scouts of Northern California
Girls for a Change
Grail Family Services
InnVision the Way Home
JFK University’s Sunnyvale Community Counseling Center
Kiwanis Club of San Jose Foundation Inc.
Lincoln High School Foundation
MIND Research Institute
Music for Minors
Next Door Solutions to Domestic Violence
Notre Dame San Jose
Partners in School Innovation
Peninsula College Fund
Presentation High School
Resource Area for Teaching
Rotary Club of San Jose
Sacred Heart Community Service
Sacred Heart Nativity Schools
San Jose State University
Santa Clara County Office of Education
Silicon Valley Children’s Fund
Silicon Valley Council of Nonprofits
Silicon Valley Education Foundation
Silicon Valley Independent Living Center
Stanford University
    Raising Interest in Science & Engineering
Symphony Silicon Valley
The Salvation Army Santa Clara County
TransAccess
Turning Wheels for Kids
Via Services
Willow Glen High School
WorldLink
YMCA of Silicon Valley
Youth Science Institute
YWCA of Silicon Valley

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